

Airport Retail and Dining Kiosk Program Expansion



Background

The Kiosk Program provides opportunities for small, local, and disadvantaged businesses to gain experience doing business at the Airport.

- The Introductory Kiosk (3 locations currently) requires:
 - A minimum of six months of continuous operation outside the airport
 - No capital investment from the tenant
 - A lease term of 6-18 months
- The Intermediate Kiosk (3 locations currently) requires:
 - Successful completion of a term in the Introductory Kiosk Program
 - Capital investment of \$20-30k for the design and construction of the casework as well as ongoing maintenance and storage
 - A lease term of 3-4 years

Kiosk Program is Designed for Small, Local and Disadvantaged Businesses

Introductory Kiosk



Intermediate Kiosk



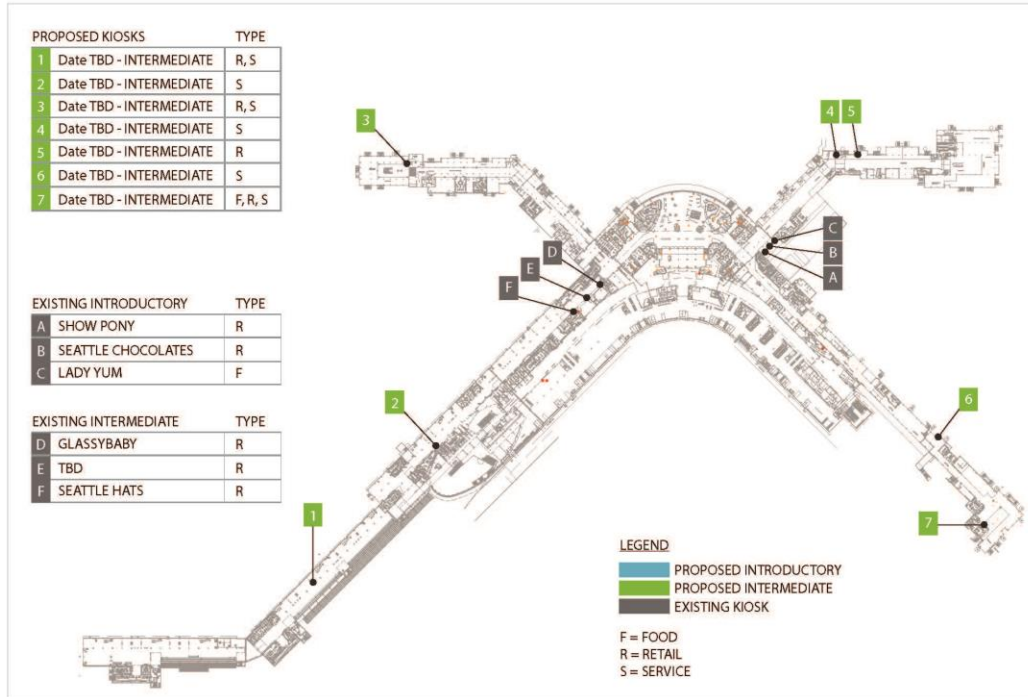
Kiosk Program Highlights

- Lowers barriers to entry in the ADR Program
- Provides opportunities for small business participation
- Prepares businesses for competing for full-scale retail locations
- Creates opportunities for mentoring and growth within the ADR Program
- Increases retail offerings for the travelling public
- Provides additional non-aeronautical revenue
- Requesting authorization to design and construct infrastructure for eight additional Intermediate Kiosks with an allowance to convert two of these to Introductory Kiosks

Creating a Continuum of Opportunities in the ADR Program.

ADR Kiosk Program Expansion Map - Main Terminal

Pre-packaged Food, Retail, and Services



May 2017

Main Terminal Kiosk Locations

ADR Kiosk Program Expansion Map - Satellites

Pre-packaged Food, Retail, and Services



South Satellite Kiosk Location

Request for Funding

Activity

| | |
|--|-----------------------|
| Commission design and Construction authorization | 2017 Quarter 3 |
| Design start | 2017 Quarter 4 |
| Construction start | 2018 Quarter 2 |
| In-use date | 2018 Quarters 3 and 4 |

Cost Breakdown

| | This Request | Total Project |
|--------------|--------------|---------------|
| Design | \$382,000 | \$382,000 |
| Construction | \$858,000 | \$858,000 |
| Total | \$1,240,000 | \$1,240,000 |

Single Authorization Requested